

Chessie L. Ralston

Director of Marketing
Capitol Financial Solutions
8510 Colonnade Center Drive, Suite 101
Raleigh, North Carolina 27615

Phone: 919.546.0400
Fax: 919.546.0888
Email: cralston@jhnetwork.com
Website: www.capitolfinancialsolutions.com



Chessie Ralston is the Director of Marketing for Capitol Financial Solutions, Member of John Hancock Financial Network.

Chessie is responsible for promoting the client-centered marketing firm structure of Capitol Financial Solutions. She works individually with Advisers to help them understand the needs of the clientele and methods to continually enhance the benefits they provide to their clients. Chessie also works to integrate local marketing strategies for firm development and branding.

Prior to joining the management team of Capitol Financial Solutions, Chessie was a Marketing Communication Specialist for John Hancock Funds.

With over 6 years of experience in the industry, Chessie graduated from Lynchburg College in Virginia with a Bachelors Degree in Marketing. Chessie resides in Apex, North Carolina with her husband Tom.

“Assisting my clients in the accumulation and protection of wealth.”