

PRESS RELEASE

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Local Financial Professionals Recognized for Top Performance
by John Hancock Financial Network

Raleigh, NC (February 27, 2008) Several financial professionals with the Mid Atlantic Agency, a member of John Hancock Financial Network (JFHN)*, have qualified for the ACE Silver, Gold and Platinum Awards, some of the highest honors that JHFN bestows on a financial representative. ACE stands for “Achieving Client Excellence.”

According to Robert C. Turner, CLU, Managing Partner of the Mid Atlantic Agency located in Raleigh, the ACE Award serves as a confirmation of their exceptional abilities. “It is a testament to not only sales excellence, but also the level of professionalism, respect, and value they deliver to clients and the community every day. We are very proud of each of their high levels of achievement,” he said.

The following representatives have qualified from the Raleigh, NC and Richmond, VA offices, respectively.

Randy Hebert- *Silver Level*
Brian Propst
Bryan Smith-*Silver Level*
William Smith
Scott Sorrell- *Gold Level*

Matthew Brotherton- *Platinum*
Kappy Gross- *Silver*
Cory Hoffer- *Silver*
Lamar Lockhart- *Silver*
Kristopher Olexy- *Silver*
Adam Packett- *Silver*
Ray Perkins
Robert Snidow- *Silver*

If you want to find additional information, please go to www.midatlanticagency.com. For over 50 years, The Mid Atlantic Agency of John Hancock Financial Network has been helping individuals, families and businesses realize their financial goals.

The office has a team of over 40 experience professionals who are licensed and trained to help you achieve your financial goals. Their reputation is based on the strong relationships they have formed with their clients and their commitment to excellence in all that they do.

About John Hancock Financial Network

John Hancock Financial Network (JHFN) is a premier national network of independent career firms with over 350 independent offices and 1,800 financial representatives across the United States. JHFN has an unwavering commitment to supporting the entrepreneurial visions of its associates, while helping to enhance the financial security of its clients. For more information on John Hancock Financial Network and its national network of financial services firms, visit www.jhnetwork.com.

About John Hancock and Manulife Financial

John Hancock is a unit of Manulife Financial Corporation (the Company), a leading Canadian-based financial services group serving millions of customers in 19 countries and territories worldwide. Operating as Manulife Financial in Canada and in most of Asia, and primarily as John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners. Funds under management by Manulife Financial and its subsidiaries were Cdn\$396 billion (US\$392 billion) as at December 31, 2007.

Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '0945' on the SEHK. Manulife Financial can be found on the Internet at www.manulife.com.

The John Hancock unit, through its insurance companies, comprises one of the largest life insurers in the United States. John Hancock offers a broad range of financial products and services, including life insurance, fixed and variable annuities, mutual funds, 401(k) plans, long term care insurance, college savings, and other forms of business insurance. Additional information about John Hancock may be found at www.johnhancock.com.

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